

National Testing Agency

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Agri business Management

Group Number :	1
Group Id :	71087078
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Group Minimum Duration :	120
Show Attended Group? :	No
Edit Attended Group? :	No
Break time :	0
Group Marks :	480
Is this Group for Examiner? :	No

Part A General Knowledge

Section Id :	710870232
Section Number :	1
Section type :	Online
Mandatory or Optional :	Mandatory
Number of Questions :	20

Number of Questions to be attempted :	20
Section Marks :	80
Display Number Panel :	Yes
Group All Questions :	Yes
Mark As Answered Required? :	Yes
Sub-Section Number :	1
Sub-Section Id :	710870232
Question Shuffling Allowed :	Yes

Question Number : 1 Question Id : 7108709301 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Is Question Mandatory : No Single Line Question Option : No Option Orientation : Vertical Correct Marks : 4 Wrong Marks : 1

Which one of the following crops is a commercial crop in Punjab and Haryana but is a subsistence crop in Orissa?

1. Tea
2. Cotton
3. Rubber
4. Rice

Options :

- 71087037201. 1
- 71087037202. 2
- 71087037203. 3
- 71087037204. 4

Question Number : 2 Question Id : 7108709302 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Is Question Mandatory : No Single Line Question Option : No Option Orientation : Vertical Correct Marks : 4 Wrong Marks : 1

Which of the following are the two most important wheat-growing zones of the country?

- A. Ganga-Satluj plains in the north-west
- B. Deltaic regions
- C. Black soil region of the Deccan
- D. Plains of north-east

Choose the **correct** answer from the options below:

- 1. Only A and B
- 2. Only B and C
- 3. Only C and D
- 4. Only A and C

Options :

- 71087037205. 1
- 71087037206. 2
- 71087037207. 3
- 71087037208. 4

Question Number : 3 Question Id : 7108709303 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Is Question Mandatory : No Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 4 Wrong Marks : 1

Indian agriculture is typically characterized as

- 1. Land surplus, labour scarce economy
- 2. Land surplus, labour surplus economy
- 3. Land scarce, labour surplus economy
- 4. Land scarce, labour scarce economy

Options :

- 71087037209. 1

71087037210. 2

71087037211. 3

71087037212. 4

Question Number : 4 Question Id : 7108709304 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Is Question Mandatory : No Single Line Question Option : No Option Orientation : Vertical Correct Marks : 4 Wrong Marks : 1

Which one of the following countries is the main rival of India in tea export?

1. China
2. Japan
3. Germany
4. Sri Lanka

Options :

71087037213. 1

71087037214. 2

71087037215. 3

71087037216. 4

Question Number : 5 Question Id : 7108709305 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Is Question Mandatory : No Single Line Question Option : No Option Orientation : Vertical Correct Marks : 4 Wrong Marks : 1

Given below are two statements

Statement A: MSP is declared by the government every year to provide incentives to the farmers for raising the production of crops.

Statement B: Buffer stock is created to distribute food grains in the deficit areas and among the poorer strata of the society at the lower price than the market price.

In light of the above statements, choose the **most appropriate** answer from the options given below

1. Both Statement A and Statement B are correct
2. Both Statement A and Statement B are incorrect
3. Statement A is correct but Statement B is incorrect
4. Statement A is incorrect but Statement B is correct

Options :

- 71087037217. 1
- 71087037218. 2
- 71087037219. 3
- 71087037220. 4

Question Number : 6 Question Id : 7108709306 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Is Question Mandatory : No Single Line Question Option : No Option Orientation : Vertical Correct Marks : 4 Wrong Marks : 1

Which one of the following is a global association of nations of the world to help cooperation in international law, security, economic development and social equity?

1. United Nations Organization
2. International Monetary Fund
3. World Bank
4. World Health Organization

Options :

- 71087037221. 1
- 71087037222. 2
- 71087037223. 3
- 71087037224. 4

Question Number : 7 Question Id : 7108709307 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Is Question Mandatory : No Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 4 Wrong Marks : 1

Under the Ganga Action Plan Phase II, pollution abatement works are being taken up in how many towns?

- 1. 57
- 2. 65
- 3. 52
- 4. 69

Options :

- 71087037225. 1
- 71087037226. 2
- 71087037227. 3
- 71087037228. 4

Question Number : 8 Question Id : 7108709308 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Is Question Mandatory : No Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 4 Wrong Marks : 1

Which one of the following statements is **incorrect**?

- 1. The highest number of pigs in the world are found in India
- 2. Utter Pradesh provides largest amount of pork
- 3. Assam has the largest number of pork producing pigs
- 4. Pork constitutes about 7.6% of the total meat produced in India

Options :

71087037229. 1
71087037230. 2
71087037231. 3
71087037232. 4

Question Number : 9 Question Id : 7108709309 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Is Question Mandatory : No Single Line Question Option : No Option Orientation : Vertical Correct Marks : 4 Wrong Marks : 1

Which type of N-fertilizer is suitable for water-logged soils?

1. Zinc Phosphate
2. Ammonium Sulphate
3. Calcium
4. Potassium Nitrate

Options :

71087037233. 1
71087037234. 2
71087037235. 3
71087037236. 4

Question Number : 10 Question Id : 7108709310 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Is Question Mandatory : No Single Line Question Option : No Option Orientation : Vertical Correct Marks : 4 Wrong Marks : 1

The famous Bailadila range of hills in the Bastar district of Chhattisgarh is famous for its

1. Bauxite deposits
2. Manganese deposits
3. Copper deposits
4. High-grade haematite deposits

Options :

71087037237. 1

71087037238. 2

71087037239. 3

71087037240. 4

Question Number : 11 Question Id : 7108709311 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Is Question Mandatory : No Single Line Question Option : No Option Orientation : Vertical Correct Marks : 4 Wrong Marks : 1

A farmer wishes to start a 100 sq. m rectangular vegetable garden. Since he has only 30m barbed wire, he fences three sides of the garden letting his house compound wall act as the fourth side fencing. What is the dimension of the garden?

1. 15 m x 6.67m
2. 20 m x 5 m
3. 30 m x 3.33 m
4. 40 m x 2.5 m

Options :

71087037241. 1

71087037242. 2

71087037243. 3

71087037244. 4

Question Number : 12 Question Id : 7108709312 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Is Question Mandatory : No Single Line Question Option : No Option Orientation : Vertical Correct Marks : 4 Wrong Marks : 1

In which one of the following industries, the consumption of natural rubber is the largest?

1. Auto tyres and tubes
2. Footwear
3. Dipped goods
4. Latex foam

Options :

71087037245. 1

71087037246. 2

71087037247. 3

71087037248. 4

Question Number : 13 Question Id : 7108709313 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Is Question Mandatory : No Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 4 Wrong Marks : 1

Which one of the following countries was the partner country of 34th Surajkund International Crafts Fair held in Haryana?

1. China
2. Nepal
3. Bhutan
4. Uzbekistan

Options :

71087037249. 1

71087037250. 2

71087037251. 3

71087037252. 4

Question Number : 14 Question Id : 7108709314 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Is Question Mandatory : No Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 4 Wrong Marks : 1

Nobel laureate Abhijit Vinayak Banerjee was conferred the honorary Doctor of Letters (D. Litt.) by which University?

1. University of Delhi
2. University of Kolkata
3. University of Mumbai
4. University of Hyderabad

Options :

- 71087037253. 1
- 71087037254. 2
- 71087037255. 3
- 71087037256. 4

Question Number : 15 Question Id : 7108709315 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Is Question Mandatory : No Single Line Question Option : No Option Orientation : Vertical Correct Marks : 4 Wrong Marks : 1

Where is the headquarters of European Union?

- 1. Geneva, Switzerland
- 2. Washington D.C., USA
- 3. New York, US
- 4. Brussels, Belgium

Options :

- 71087037257. 1
- 71087037258. 2
- 71087037259. 3
- 71087037260. 4

Question Number : 16 Question Id : 7108709316 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Is Question Mandatory : No Single Line Question Option : No Option Orientation : Vertical Correct Marks : 4 Wrong Marks : 1

Which of the following would be deficient if one finds high somatic cell count in the cow's milk?

- 1. Butterfat
- 2. Whey protein
- 3. Casein
- 4. Trace minerals

Options :

- 71087037261. 1
- 71087037262. 2
- 71087037263. 3
- 71087037264. 4

Question Number : 17 Question Id : 7108709317 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Is Question Mandatory : No Single Line Question Option : No Option Orientation : Vertical Correct Marks : 4 Wrong Marks : 1

Who was the first administrator-statesman to attempt planning as a means for economic development?

- 1. C. Rajagopalachari
- 2. V. T. Krishnamachari
- 3. M. Viswesvarayya
- 4. Sir C. P. Ramaswami Aiyar

Options :

- 71087037265. 1
- 71087037266. 2
- 71087037267. 3
- 71087037268. 4

Question Number : 18 Question Id : 7108709318 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Is Question Mandatory : No Single Line Question Option : No Option Orientation : Vertical Correct Marks : 4 Wrong Marks : 1

Amazon rainforest span over nine countries. In August 2019, in which country did a deadly fire broke out in the Amazon forest?

- 1. Brazil
- 2. Venezuela
- 3. Colombia
- 4. Argentina

Options :

- 71087037269. 1
- 71087037270. 2
- 71087037271. 3
- 71087037272. 4

Question Number : 19 Question Id : 7108709319 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Is Question Mandatory : No Single Line Question Option : No Option Orientation : Vertical Correct Marks : 4 Wrong Marks : 1

Economic liberalization in India started with

- 1. Sustainable changes in industrial licensing policy
- 2. The convertibility of the Indian Rupee
- 3. Significant reduction of tax rates
- 4. Changes in procedural formalities for FDI

Options :

- 71087037273. 1
- 71087037274. 2
- 71087037275. 3
- 71087037276. 4

Question Number : 20 Question Id : 7108709320 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Is Question Mandatory : No Single Line Question Option : No Option Orientation : Vertical Correct Marks : 4 Wrong Marks : 1

The term 'Delimitation' which was in news recently is associated with which process?

- 1. Fixing the limit of Income tax
- 2. Fixing limits of Affordable housing
- 3. Fixing limits of Territorial constituencies
- 4. Fixing limits of Chairpersons salary

Options :

- 71087037277. 1

71087037278. 2

71087037279. 3

71087037280. 4

Part B Core Agricultural Economics and Agri Business Management

Section Id :	710870233
Section Number :	2
Section type :	Online
Mandatory or Optional :	Mandatory
Number of Questions :	50
Number of Questions to be attempted :	50
Section Marks :	200
Display Number Panel :	Yes
Group All Questions :	Yes
Mark As Answered Required? :	Yes
Sub-Section Number :	1
Sub-Section Id :	710870233
Question Shuffling Allowed :	Yes

Question Number : 21 Question Id : 7108709321 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Is Question Mandatory : No Single Line Question Option : No Option Orientation : Vertical Correct Marks : 4 Wrong Marks : 1

The Eleventh five year plan corresponds to the period

1. 2006 - 2011
2. 2007 - 2012
3. 2009 - 2014
4. 2008 - 2013

Options :

71087037281. 1

71087037282. 2

71087037283. 3

71087037284. 4

Question Number : 22 Question Id : 7108709322 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Is Question Mandatory : No Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 4 Wrong Marks : 1

Among the following, consumption of which commodity has grown with the highest CAGR, during the present millenium?

1. Maize
2. Wheat
3. Oilseeds
4. Pulses

Options :

71087037285. 1

71087037286. 2

71087037287. 3

71087037288. 4

Question Number : 23 Question Id : 7108709323 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Is Question Mandatory : No Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 4 Wrong Marks : 1

Match **List I** with **List II**

List I	List II
A. ISEC	I. Mumbai
B. CDS	II. Thiruvananthapuram
C. IGIDR	III. Bengaluru
D. CSD	IV. Hyderabad

Choose the **correct** answer from the options given below:

1. A - III, B - II, C - I, D - IV
2. A - III, B - IV, C - I, D - II
3. A - II, B - III, C - IV, D - I
4. A - I, B - IV, C - II, D - III

Options :

- 71087037289. 1
- 71087037290. 2
- 71087037291. 3
- 71087037292. 4

Question Number : 24 Question Id : 7108709324 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Is Question Mandatory : No Single Line Question Option : No Option Orientation : Vertical Correct Marks : 4 Wrong Marks : 1

Match **List I** with **List II**

List I	List II
A. Abhijeet Bannerji	I. Behavioural Economics
B. Richard Thaler	II. Welfare Economics
C. Amartya Sen	III. Free Trade
D. Jagdish Bhagwati	IV. Experimental Economics

Choose the **correct** answer from the options given below:

1. A - III, B - IV, C - II, D - I
2. A - II, B - I, C - III, D - IV
3. A - IV, B - I, C - II, D - III
4. A - I, B - III, C - II, D - IV

Options :

71087037293. 1
71087037294. 2
71087037295. 3
71087037296. 4

Question Number : 25 Question Id : 7108709325 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Is Question Mandatory : No Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 4 Wrong Marks : 1

Which one of the following is NOT a core function of an organisation?

1. Product / service development
2. Accounting and finance
3. Operations
4. Marketing

Options :

71087037297. 1
71087037298. 2

71087037299. 3

71087037300. 4

Question Number : 26 Question Id : 7108709326 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Is Question Mandatory : No Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 4 Wrong Marks : 1

The Director General of World Trade Organization is

1. Pascal Lamy
2. Roberto Azevedo
3. Robert Municho
4. Peter Drucker

Options :

71087037301. 1

71087037302. 2

71087037303. 3

71087037304. 4

Question Number : 27 Question Id : 7108709327 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Is Question Mandatory : No Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 4 Wrong Marks : 1

Farrar-Glauber test is used to identify

1. Multi-collinearity
2. Autocorrelation
3. Spurious correlation
4. Heteroscedasticity

Options :

71087037305. 1

71087037306. 2

71087037307. 3

71087037308. 4

Question Number : 28 Question Id : 7108709328 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Is Question Mandatory : No Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 4 Wrong Marks : 1

NITI Ayog came into existence in

1. 2015
2. 2014
3. 2016
4. 2013

Options :

- 71087037309. 1
- 71087037310. 2
- 71087037311. 3
- 71087037312. 4

Question Number : 29 Question Id : 7108709329 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Is Question Mandatory : No Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 4 Wrong Marks : 1

Given below are two statements

Statement I: GREEN BOX subsidies will distort international trade

Statement II: AMBER BOX subsidies do not distort international trade

In light of the above statements, choose the **most appropriate** answer from the options given below

1. Both Statement I and Statement II are correct
2. Both Statement I and Statement II are incorrect
3. Statement I is correct but Statement II is incorrect
4. Statement I is incorrect but Statement II is correct

Options :

71087037313. 1
71087037314. 2
71087037315. 3
71087037316. 4

Question Number : 30 Question Id : 7108709330 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Is Question Mandatory : No Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 4 Wrong Marks : 1

Given below are two statements

Statement I: In preparation of agricultural projects, only tangible benefits are considered

Statement II: In preparation of agricultural projects, intangible benefits are not considered

In light of the above statements, choose the **most appropriate** answer from the options given below

1. Both Statement I and Statement II are correct
2. Both Statement I and Statement II are incorrect
3. Statement I is correct but Statement II is incorrect
4. Statement I is incorrect but Statement II is correct

Options :

71087037317. 1
71087037318. 2
71087037319. 3
71087037320. 4

Question Number : 31 Question Id : 7108709331 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Is Question Mandatory : No Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 4 Wrong Marks : 1

Match **List I** with **List II**

List I	List II
A. Autocorrelation	I. Frisch
B. Stationarity	II. Durbin-Watson
C. Multicollinearity	III. Anderson and Bancroft
D. Unequal error variance	IV. Dicky Fuller

Choose the **correct** answer from the options given below:

1. A - I, B - III, C - II, D - IV
2. A - II, B - IV, C - I, D - III
3. A - I, B - II, C - IV, D - III
4. A - II, B - III, C - I, D - IV

Options :

- 71087037321. 1
- 71087037322. 2
- 71087037323. 3
- 71087037324. 4

Question Number : 32 Question Id : 7108709332 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Is Question Mandatory : No Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 4 Wrong Marks : 1

The break-even output for a firm with Rs. 2 lakh fixed cost and with unit selling price at Rs. 2900/- and unit variable cost less than Rs 500 of the unit selling price is

1. 410
2. 400
3. 450
4. 430

Options :

- 71087037325. 1

71087037326. 2

71087037327. 3

71087037328. 4

Question Number : 33 Question Id : 7108709333 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Is Question Mandatory : No Single Line Question Option : No Option Orientation : Vertical Correct Marks : 4 Wrong Marks : 1

Currently (March 2020), the Chairman of Commission for Agricultural Costs and Prices in India is:

1. Ashok Gulati
2. Vijay Paul Sharma
3. Radhakrisnan
4. Mahender Dev

Options :

71087037329. 1

71087037330. 2

71087037331. 3

71087037332. 4

Question Number : 34 Question Id : 7108709334 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Is Question Mandatory : No Single Line Question Option : No Option Orientation : Vertical Correct Marks : 4 Wrong Marks : 1

Discounted Cash Flow method of valuation is best suited for which one of the following?

1. Maize
2. Cotton
3. Wheat
4. Grape

Options :

71087037333. 1
71087037334. 2
71087037335. 3
71087037336. 4

Question Number : 35 Question Id : 7108709335 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Is Question Mandatory : No Single Line Question Option : No Option Orientation : Vertical Correct Marks : 4 Wrong Marks : 1

Annual Revaluation method in valuation of assets best suited for

1. Pulses
2. Fruits
3. Nutricereals
4. Livestock

Options :

71087037337. 1
71087037338. 2
71087037339. 3
71087037340. 4

Question Number : 36 Question Id : 7108709336 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Is Question Mandatory : No Single Line Question Option : No Option Orientation : Vertical Correct Marks : 4 Wrong Marks : 1

Crop forecasts and assessment of drought situation in the country is done by

1. IASRI
2. NCFC
3. IMD
4. RKVY

Options :

71087037341. 1
71087037342. 2

71087037343. 3

71087037344. 4

Question Number : 37 Question Id : 7108709337 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Is Question Mandatory : No Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 4 Wrong Marks : 1

The Sustainable Development Goals set in 2015 by the United Nations General Assembly are a collection of how many Goals?

1. 15

2. 17

3. 18

4. 19

Options :

71087037345. 1

71087037346. 2

71087037347. 3

71087037348. 4

Question Number : 38 Question Id : 7108709338 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Is Question Mandatory : No Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 4 Wrong Marks : 1

The Headquarters of WTO is located at

1. Zurich

2. Geneva

3. Rome

4. Capetown

Options :

71087037349. 1

71087037350. 2

71087037351. 3

71087037352. 4

Question Number : 39 Question Id : 7108709339 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Is Question Mandatory : No Single Line Question Option : No Option Orientation : Vertical Correct Marks : 4 Wrong Marks : 1

The headquarters of FAO is located in

1. Washington, D.C.
2. Geneva
3. Rome
4. Paris

Options :

- 71087037353. 1
- 71087037354. 2
- 71087037355. 3
- 71087037356. 4

Question Number : 40 Question Id : 7108709340 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Is Question Mandatory : No Single Line Question Option : No Option Orientation : Vertical Correct Marks : 4 Wrong Marks : 1

There is no degree of control over price in a

1. Monopoly
2. Pure Oligopoly
3. Perfect Competition
4. Differentiated Oligopoly

Options :

- 71087037357. 1
- 71087037358. 2
- 71087037359. 3
- 71087037360. 4

Question Number : 41 Question Id : 7108709341 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Is Question Mandatory : No Single Line Question Option : No Option Orientation : Vertical Correct Marks : 4 Wrong Marks : 1

Cross elasticity of demand is very high under

1. Monopoly
2. Oligopoly
3. Monopolistic competition
4. Monopsony

Options :

- 71087037361. 1
- 71087037362. 2
- 71087037363. 3
- 71087037364. 4

Question Number : 42 Question Id : 7108709342 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Is Question Mandatory : No Single Line Question Option : No Option Orientation : Vertical Correct Marks : 4 Wrong Marks : 1

When two factors are perfect complements and their isoquants are right-angled, the substitution elasticity between them is

1. Greater than zero, less than 1
2. Zero to one
3. Greater than 1
4. Zero

Options :

- 71087037365. 1
- 71087037366. 2
- 71087037367. 3
- 71087037368. 4

Question Number : 43 Question Id : 7108709343 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Is Question Mandatory : No Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 4 Wrong Marks : 1

Water-Diamond paradox is explained by

1. Revealed preference theory
2. Law of equi-marginal returns
3. Indifference curve approach
4. Consumer surplus

Options :

71087037369. 1

71087037370. 2

71087037371. 3

71087037372. 4

Question Number : 44 Question Id : 7108709344 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Is

Question Mandatory : No Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 4 Wrong Marks : 1

The President of the World Bank is

1. Jim Yong Kim
2. Robert Zoellick
3. David Malpass
4. Paul Wolfowitz

Options :

71087037373. 1

71087037374. 2

71087037375. 3

71087037376. 4

Question Number : 45 Question Id : 7108709345 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Is

Question Mandatory : No Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 4 Wrong Marks : 1

To overcome the problem of multi-collinearity while analyzing the primary data, the best option is

1. Step up regression
2. Dropping of variables
3. Step down regression
4. Principal component

Options :

71087037377. 1

71087037378. 2

71087037379. 3

71087037380. 4

Question Number : 46 Question Id : 7108709346 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Is Question Mandatory : No Single Line Question Option : No Option Orientation : Vertical Correct Marks : 4 Wrong Marks : 1

The expected cash flows of a project are as follows

Year	Cash Flow
0	-1,00,000
1	20,000
2	30,000
3	40,000
4	50,000
5	30,000

The cost of capital is 12%.

The Net Present Value (NPV) will be

1. 9,118
2. 19,118
3. 1,19,118
4. 2,19,118

Options :

- 71087037381. 1
- 71087037382. 2
- 71087037383. 3
- 71087037384. 4

Question Number : 47 Question Id : 7108709347 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Is Question Mandatory : No Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 4 Wrong Marks : 1

Merger of firms engaged in related lines of business is called

1. Horizontal merger
2. Vertical merger
3. Conglomerate merger
4. Cogeneric merger

Options :

- 71087037385. 1
- 71087037386. 2
- 71087037387. 3
- 71087037388. 4

Question Number : 48 Question Id : 7108709348 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Is Question Mandatory : No Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 4 Wrong Marks : 1

Priority sector lending target for domestic scheduled commercial banks entails which of the following?

- A. 40% of Adjusted Net Bank Credit (ANBC) towards all priority sectors
- B. 18% of ANBC towards agriculture
- C. 10% of ANBC towards food processing sector
- D. 8% of ANBC for small and marginal farmers

Choose the **correct** answer from the options given below:

- 1. A, B and C only
- 2. A, B and D only
- 3. A, C and D only
- 4. B, C and D only

Options :

- 71087037389. 1
- 71087037390. 2
- 71087037391. 3
- 71087037392. 4

Question Number : 49 Question Id : 7108709349 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Is

Question Mandatory : No Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 4 Wrong Marks : 1

Which one of the following types of banks or financial institutions CANNOT issue loans/credit?

1. Scheduled Commercial Banks
2. Small Finance Banks
3. Payment Banks
4. Micro-finance Institutions

Options :

- 71087037393. 1
- 71087037394. 2
- 71087037395. 3
- 71087037396. 4

Question Number : 50 Question Id : 7108709350 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Is

Question Mandatory : No Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 4 Wrong Marks : 1

In which one of the following loans, the property which is taken as security is movable?

1. Simple mortgage
2. Equitable mortgage
3. Hypothecation
4. Unsecured loan

Options :

- 71087037397. 1
- 71087037398. 2
- 71087037399. 3
- 71087037400. 4

Question Number : 51 Question Id : 7108709351 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Is

Question Mandatory : No Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 4 Wrong Marks : 1

It is not likely that a country will specialize completely in one good even if it has a lower opportunity cost because opportunity costs

1. Increase as less of a good is produced
2. Decrease as more of a good is produced
3. Increase as more of a good is produced
4. Decrease as less of a good is produced

Options :

- 71087037401. 1
- 71087037402. 2
- 71087037403. 3
- 71087037404. 4

Question Number : 52 Question Id : 7108709352 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Is Question Mandatory : No Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 4 Wrong Marks : 1

Which of the following is NOT included in the calculation of the national income of India?

- A. The market value of agricultural products
- B. The sold value of old items
- C. The output of the quaternary sector
- D. Services rendered by housewives

Choose the **correct** answer from the options given below

1. A and C only
2. B and D only
3. B only
4. D only

Options :

71087037405. 1
71087037406. 2
71087037407. 3
71087037408. 4

Question Number : 53 Question Id : 7108709353 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Is Question Mandatory : No Single Line Question Option : No Option Orientation : Vertical Correct Marks : 4 Wrong Marks : 1

When the demand for a commodity increases as other consumers are also buying the same it is called

1. Bandwagon effect
2. Veblen effect
3. Snob effect
4. Ratchet effect

Options :

71087037409. 1
71087037410. 2
71087037411. 3
71087037412. 4

Question Number : 54 Question Id : 7108709354 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Is Question Mandatory : No Single Line Question Option : No Option Orientation : Vertical Correct Marks : 4 Wrong Marks : 1

An iso-profit line in linear programming represents

1. An infinite numbers of solutions all of which yeild the same profit
2. An infinite numbers of solutions all of which yeild the same cost
3. An infinite number of optimal solutions
4. A boundary of the feasible region

Options :

71087037413. 1

71087037414. 2

71087037415. 3

71087037416. 4

Question Number : 55 Question Id : 7108709355 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Is Question Mandatory : No Single Line Question Option : No Option Orientation : Vertical Correct Marks : 4 Wrong Marks : 1

If fixed costs are to be reduced by half, the break-even point would be

1. Unaffected
2. Doubled
3. Halved
4. Decreased by a factor of 4

Options :

71087037417. 1

71087037418. 2

71087037419. 3

71087037420. 4

Question Number : 56 Question Id : 7108709356 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Is Question Mandatory : No Single Line Question Option : No Option Orientation : Vertical Correct Marks : 4 Wrong Marks : 1

Liquid Ratio is also known as

- A. Quick ratio
- B. Acid test ratio
- C. Working capital ratio
- D. Stock turnover ratio

Choose the **correct** answer from the options given below

- 1. A only
- 2. A and B only
- 3. A, B and C only
- 4. D only

Options :

- 71087037421. 1
- 71087037422. 2
- 71087037423. 3
- 71087037424. 4

Question Number : 57 Question Id : 7108709357 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Is Question Mandatory : No Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 4 Wrong Marks : 1

The major purpose of financial management is

- 1. Wealth maximization
- 2. Sales maximization
- 3. Profit maximization
- 4. Assets maximization

Options :

- 71087037425. 1

71087037426. 2

71087037427. 3

71087037428. 4

Question Number : 58 Question Id : 7108709358 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Is Question Mandatory : No Single Line Question Option : No Option Orientation : Vertical Correct Marks : 4 Wrong Marks : 1

Which one of the following is NOT a type of probability sampling?

1. Cluster Sampling
2. Stratified Sampling
3. Simple random Sampling
4. Quota Sampling

Options :

71087037429. 1

71087037430. 2

71087037431. 3

71087037432. 4

Question Number : 59 Question Id : 7108709359 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Is Question Mandatory : No Single Line Question Option : No Option Orientation : Vertical Correct Marks : 4 Wrong Marks : 1

Protection of Plant Variety and Farmers Rights Act was enacted in

1. 1991
2. 2001
3. 2006
4. 2014

Options :

71087037433. 1

71087037434. 2

71087037435. 3

71087037436. 4

Question Number : 60 Question Id : 7108709360 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Is Question Mandatory : No Single Line Question Option : No Option Orientation : Vertical Correct Marks : 4 Wrong Marks : 1

The capital allocation for a project can be minimized or stopped for which one of the following categories as per the BCG matrix?

1. Star
2. Cash Cow
3. Dogs
4. Question Mark

Options :

- 71087037437. 1
- 71087037438. 2
- 71087037439. 3
- 71087037440. 4

Question Number : 61 Question Id : 7108709361 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Is Question Mandatory : No Single Line Question Option : No Option Orientation : Vertical Correct Marks : 4 Wrong Marks : 1

Semantic differential scale is

1. Unipolar 10 point scale
2. Seven point scale with bipolar table
3. Degree of agreement as 1 - 5 scale
4. Place a mark on continuous scale

Options :

- 71087037441. 1
- 71087037442. 2
- 71087037443. 3
- 71087037444. 4

Question Number : 62 Question Id : 7108709362 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Is Question Mandatory : No Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 4 Wrong Marks : 1

Corporate downsizing has increased the trend towards

1. Reducing number of projects
2. Outsourcing significant segments of project work
3. Using dedicated project teams
4. Shorter project lead time

Options :

71087037445. 1

71087037446. 2

71087037447. 3

71087037448. 4

Question Number : 63 Question Id : 7108709363 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Is Question Mandatory : No Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 4 Wrong Marks : 1

The organization set up by ICAR for technology commercialization is

1. Technology Business Incubator
2. Agrinnovate Private Limited
3. Science and Technology Entrepreneurship Park
4. Atal Tinkering Lab

Options :

71087037449. 1

71087037450. 2

71087037451. 3

71087037452. 4

Question Number : 64 Question Id : 7108709364 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Is

**Question Mandatory : No Single Line Question Option : No Option Orientation : Vertical
Correct Marks : 4 Wrong Marks : 1**

Arrange the steps involved in PERT analysis in the right sequence

A - Estimate time and costs of various activities

B - Develop work breakdown structure

C - Construct network diagram

D - Calculate variability of project duration and probability of completion in a given time

E - Determine critical path

Choose the **correct** answer from the options given below

1. B → A → C → D → E

2. A → B → C → D → E

3. B → A → C → E → D

4. C → A → B → D → E

Options :

71087037453. 1

71087037454. 2

71087037455. 3

71087037456. 4

**Question Number : 65 Question Id : 7108709365 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Is
Question Mandatory : No Single Line Question Option : No Option Orientation : Vertical
Correct Marks : 4 Wrong Marks : 1**

Social profits are discounted using which one of the following rates of return?

1. Annual
2. Internal
3. Accounting
4. Quarterly

Options :

- 71087037457. 1
- 71087037458. 2
- 71087037459. 3
- 71087037460. 4

Question Number : 66 Question Id : 7108709366 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Is Question Mandatory : No Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 4 Wrong Marks : 1

The process of understanding the heirarchy of attributes that guide a consumer to make brand decisions is

1. Consumer Behaviour
2. Problem Recognition
3. Market Partitioning
4. Customerization

Options :

- 71087037461. 1
- 71087037462. 2
- 71087037463. 3
- 71087037464. 4

Question Number : 67 Question Id : 7108709367 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Is Question Mandatory : No Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 4 Wrong Marks : 1

Reverse Dutch Auction System was used for selling goods by

1. SFVAM (Safal)
2. APMC
3. Rythu Bazar
4. Reliance Fresh

Options :

- 71087037465. 1
- 71087037466. 2
- 71087037467. 3
- 71087037468. 4

Question Number : 68 Question Id : 7108709368 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Is Question Mandatory : No Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 4 Wrong Marks : 1

The advertisement by Hero Pleasure, "Why should boys have all the fun?" is an example of

1. Geographic segmentation
2. Demographic segmentation
3. Psychographic segmentation
4. Behavioural segmentation

Options :

- 71087037469. 1
- 71087037470. 2
- 71087037471. 3
- 71087037472. 4

Question Number : 69 Question Id : 7108709369 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Is Question Mandatory : No Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 4 Wrong Marks : 1

Netnography, the method to understand the human behaviour in online communities developed by

1. Robert Kozinets
2. Philip Kotler
3. Michael Porter
4. Peter Drucker

Options :

- 71087037473. 1
- 71087037474. 2
- 71087037475. 3
- 71087037476. 4

Question Number : 70 Question Id : 7108709370 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Is Question Mandatory : No Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 4 Wrong Marks : 1

The apex body of export promotion in India is

1. Federation of Indian Export Organization
2. Export Promotion Council for SEZ
3. Service Export Promotion Council
4. Project Export Promotion Council of India

Options :

- 71087037477. 1
- 71087037478. 2
- 71087037479. 3
- 71087037480. 4

Part C Agri Business Management

Section Id :

710870234

Section Number :

3

Section type :	Online
Mandatory or Optional :	Mandatory
Number of Questions :	50
Number of Questions to be attempted :	50
Section Marks :	200
Display Number Panel :	Yes
Group All Questions :	Yes
Mark As Answered Required? :	Yes
Sub-Section Number :	1
Sub-Section Id :	710870234
Question Shuffling Allowed :	Yes

Question Number : 71 Question Id : 7108709371 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Is Question Mandatory : No Single Line Question Option : No Option Orientation : Vertical Correct Marks : 4 Wrong Marks : 1

Which one of the following capital budgeting techniques takes into account the incremental income rather than cash flows?

1. Net Present Value
2. Internal Rate of Return
3. Pay back period
4. Accounting Rate of Return

Options :

- 71087037481. 1
- 71087037482. 2
- 71087037483. 3
- 71087037484. 4

Question Number : 72 Question Id : 7108709372 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Is Question Mandatory : No Single Line Question Option : No Option Orientation : Vertical Correct Marks : 4 Wrong Marks : 1

Financial Management is mainly concerned with

1. All aspects of acquiring and utilizing financial resources for the firm's activities
2. Arrangement of funds
3. Efficient management of every business
4. Profit maximization

Options :

- 71087037485. 1
- 71087037486. 2
- 71087037487. 3
- 71087037488. 4

Question Number : 73 Question Id : 7108709373 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Is Question Mandatory : No Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 4 Wrong Marks : 1

If the nominal rate of interest is 10% per annum and there is quarterly compounding, the effective rate of interest is

1. 10% p.a.
2. 10.10% p.a.
3. 10.25% p.a.
4. 10.38% p.a.

Options :

- 71087037489. 1
- 71087037490. 2
- 71087037491. 3
- 71087037492. 4

Question Number : 74 Question Id : 7108709374 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Is Question Mandatory : No Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 4 Wrong Marks : 1

A firm's current assets and current liabilities are Rs. 100,000 and Rs. 80,000 respectively. How much can it borrow on a short term basis without reducing the current ratio below 1.25?

1. It cannot borrow
2. Rs. 10,000 more
3. Rs. 8000 more
4. Rs. 100,000 more

Options :

71087037493. 1
71087037494. 2
71087037495. 3
71087037496. 4

Question Number : 75 Question Id : 7108709375 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Is Question Mandatory : No Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 4 Wrong Marks : 1

Which one of the following combinations would most likely result in a firm having the greatest risk of technical insolvency?

1. Increasing current assets while lowering current liabilities
2. Increasing current assets while incurring more current liabilities
3. Reducing current assets and increasing current liabilities
4. Replacing short term debt with equity

Options :

71087037497. 1
71087037498. 2
71087037499. 3
71087037500. 4

Question Number : 76 Question Id : 7108709376 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Is Question Mandatory : No Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 4 Wrong Marks : 1

Which of the following is NOT an assumption of Markov analysis?

- A. There is an infinite number of possible states.
- B. The probability of changing states remains the same over time.
- C. We can predict any future state from the previous state and the matrix of transition probabilities.
- D. The size and composition of the system do not increase.

Choose the correct answer from the options given below

- 1. A and C only
- 2. A and D only
- 3. A, C and D only
- 4. A, B and D only

Options :

- 71087037501. 1
- 71087037502. 2
- 71087037503. 3
- 71087037504. 4

Question Number : 77 Question Id : 7108709377 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Is Question Mandatory : No Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 4 Wrong Marks : 1

Which one of the following is an example of a finite population in a queuing system?

- 1. People waiting to place their order at a fast food restaurant
- 2. The departmental faculty in line at the copier
- 3. People waiting in line at an ATM
- 4. Patients seeking help in a hospital emergency room

Options :

71087037505. 1

71087037506. 2

71087037507. 3

71087037508. 4

Question Number : 78 Question Id : 7108709378 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Is Question Mandatory : No Single Line Question Option : No Option Orientation : Vertical Correct Marks : 4 Wrong Marks : 1

Which of the following could be the reason for studying the graphical method of solving Linear Programming problems?

1. It is easy to draw lines on paper
2. It helps to develop an understanding of the linear programming strategy
3. It is faster than computerized methods
4. It provides better solutions than the computerized method

Options :

71087037509. 1

71087037510. 2

71087037511. 3

71087037512. 4

Question Number : 79 Question Id : 7108709379 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Is Question Mandatory : No Single Line Question Option : No Option Orientation : Vertical Correct Marks : 4 Wrong Marks : 1

Using the ABC classification system for inventory, which one of the following is a true statement?

1. The "C" items are of moderate annual usage
2. The "A" items are of low annual usage value
3. The "A" items are of high annual usage value
4. Inexpensive and low usage items are classified as "C" no matter how critical

Options :

- 71087037513. 1
- 71087037514. 2
- 71087037515. 3
- 71087037516. 4

Question Number : 80 Question Id : 7108709380 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Is Question Mandatory : No Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 4 Wrong Marks : 1

As order size increases,

1. Total inventory cost will increase, reach a maximum and then quickly decrease
2. Inventory cost will decrease, reach a maximum and then increase
3. Ordering cost will initially increase while total carrying cost will continue to decrease
4. Carrying cost decreases while the total ordering cost increases

Options :

- 71087037517. 1
- 71087037518. 2
- 71087037519. 3
- 71087037520. 4

Question Number : 81 Question Id : 7108709381 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Is Question Mandatory : No Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 4 Wrong Marks : 1

A point that is outside the lower control limit on a R-chart

1. Requires that the lower control limit be raised
2. Should be ignored because it signifies better than average quality
3. Should be investigated because an assignable cause of variation might be present
4. Is impossible since the lower limit is always zero

Options :

- 71087037521. 1
- 71087037522. 2

71087037523. 3

71087037524. 4

Question Number : 82 Question Id : 7108709382 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Is Question Mandatory : No Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 4 Wrong Marks : 1

If 5 labourers picked 10 quintals of cotton ball in 8 hours, the productivity is

1. 25 kg/hr

2. 125 kg/hr

3. 200 kg/hr

4. 2 q/hr

Options :

71087037525. 1

71087037526. 2

71087037527. 3

71087037528. 4

Question Number : 83 Question Id : 7108709383 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Is Question Mandatory : No Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 4 Wrong Marks : 1

Which one of the following is NOT a corporate strategy?

1. Financial Strategy

2. Vertical Growth Strategy

3. Concentric Diversification strategy

4. Turnaround strategy

Options :

71087037529. 1

71087037530. 2

71087037531. 3

71087037532. 4

Question Number : 84 Question Id : 7108709384 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Is Question Mandatory : No Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 4 Wrong Marks : 1

In a maximisation type of transportation problem, the solution is optimal if :

- A. If all opportunity costs $d_{ij} > 0$
- B. If one or more $d_{ij} < 0$
- C. If all $d_{ij} = 0$
- D. If all d_{ij} for unoccupied cells $d_{ij} \leq 0$

Choose the **most appropriate** answer from the options given below

- 1. A, B and C only
- 2. A and C only
- 3. B only
- 4. D only

Options :

71087037533. 1

71087037534. 2

71087037535. 3

71087037536. 4

Question Number : 85 Question Id : 7108709385 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Is Question Mandatory : No Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 4 Wrong Marks : 1

Ways to enter a Foreign Market include

- A. Exporting
- B. Joint Venturing
- C. Direct Investment
- D. Demography

Choose the **correct** answer from the options given below

- 1. A and C only
- 2. A, B and C only
- 3. A, B and D only
- 4. A, B, C and D

Options :

- 71087037537. 1
- 71087037538. 2
- 71087037539. 3
- 71087037540. 4

Question Number : 86 Question Id : 7108709386 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Is Question Mandatory : No Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 4 Wrong Marks : 1

The common relationship between marketed surplus and marketable surplus for a perishable commodity in agriculture is

- 1. Marketable surplus is greater than marketed surplus
- 2. Marketable surplus is less than marketed surplus
- 3. Marketable surplus and marketed surplus are equal
- 4. There is no relation between marketed surplus and marketable surplus

Options :

71087037541. 1
71087037542. 2
71087037543. 3
71087037544. 4

Question Number : 87 Question Id : 7108709387 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Is Question Mandatory : No Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 4 Wrong Marks : 1

Which of the following is/are NOT true with respect to National Agriculture Market (NAM) scheme?

- A. One license for a trader in each of the markets in the country
- B. Restrictions of APMC jurisdiction to within the APMC market yard/subyard
- C. Single point levy of market fee
- D. Liberal licensing of traders/buys and commission agents

Choose the **correct** answer from the options given below

- 1. A only
- 2. B only
- 3. A and B only
- 4. A, B and D only

Options :

71087037545. 1
71087037546. 2
71087037547. 3
71087037548. 4

Question Number : 88 Question Id : 7108709388 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Is Question Mandatory : No Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 4 Wrong Marks : 1

A value chain in marketing is

1. An operator of discount stores with many branches
2. A factory outlet store
3. A process by which goods gain value as they pass through different levels of intermediaries
4. A process by which companies target value-conscious customers

Options :

- 71087037549. 1
- 71087037550. 2
- 71087037551. 3
- 71087037552. 4

Question Number : 89 Question Id : 7108709389 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Is Question Mandatory : No Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 4 Wrong Marks : 1

Retailers must decide on three major product variables

1. Product assortment, segment mix, raw material mix
2. Product assortment, service mix, store atmosphere
3. Price reduction, segment mix, store atmosphere
4. Price reduction, service mix, raw material mix

Options :

- 71087037553. 1
- 71087037554. 2
- 71087037555. 3
- 71087037556. 4

Question Number : 90 Question Id : 7108709390 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Is Question Mandatory : No Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 4 Wrong Marks : 1

Which of the following is NOT true about training?

1. It is a short duration exercise
2. It is technical in nature
3. It is primarily for managers and executives
4. It is concerned with specific job skills

Options :

- 71087037557. 1
- 71087037558. 2
- 71087037559. 3
- 71087037560. 4

Question Number : 91 Question Id : 7108709391 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Is Question Mandatory : No Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 4 Wrong Marks : 1

Which of the following helps the managers with the information required to make good human resource decisions?

1. Selection
2. Industrial Relations
3. Recruitment
4. Performance Appraisal

Options :

- 71087037561. 1
- 71087037562. 2
- 71087037563. 3
- 71087037564. 4

Question Number : 92 Question Id : 7108709392 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Is Question Mandatory : No Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 4 Wrong Marks : 1

Provision of cars, membership in a country club are examples of

1. Base salary of executives
2. Short-term incentive plans
3. Annual bonus
4. Executive perks

Options :

71087037565. 1

71087037566. 2

71087037567. 3

71087037568. 4

Question Number : 93 Question Id : 7108709393 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Is

Question Mandatory : No Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 4 Wrong Marks : 1

Match **List I** with **List II**

List I	List II
Job Analysis Terms	Components
A. Job description	I. Responsibility achievement growth & recognition
B. Job specification	II. Additional same level activities
C. Job enlargement	III. Human requirements, education, skills, personality
D. Job enrichment	IV. Duties, responsibilities, reporting, relationships

Choose the correct answer from the options given below

1. A - I, B - III, C - II, D - IV
2. A - IV, B - III, C - I, D - II
3. A - I, B - IV, C - II, D - III
4. A - IV, B - III, C - II, D - I

Options :

- 71087037569. 1
- 71087037570. 2
- 71087037571. 3
- 71087037572. 4

Question Number : 94 Question Id : 7108709394 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Is Question Mandatory : No Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 4 Wrong Marks : 1

Which of the following is **NOT** a characteristic of an effective work group ?

1. The resolution of conflict by members themselves
2. A sense of commitment by individual members to their own goals and objectives
3. A belief in shared aims and objectives
4. The open expression of feelings and disagreements

Options :

- 71087037573. 1
- 71087037574. 2
- 71087037575. 3
- 71087037576. 4

Question Number : 95 Question Id : 7108709395 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Is Question Mandatory : No Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 4 Wrong Marks : 1

The set of variables which have an impact on the degree of job dissatisfaction are called

1. Hygiene Factors
2. Maturity - Immaturity Continuum
3. Self - Actualisation needs
4. Motivation factors

Options :

- 71087037577. 1
- 71087037578. 2
- 71087037579. 3
- 71087037580. 4

Question Number : 96 Question Id : 7108709396 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Is Question Mandatory : No Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 4 Wrong Marks : 1

Match **List I** with **List II**

List I	List II
Key Roles of Managers	Tasks with respect to Roles
A. Figurehead	I. Meets formally and informally with managers and CEOs of other firms
B. Leader	II. Acts as nerve centre for the firm
C. Monitor	III. Signs contract on behalf of firm
D. Liaison	IV. Motivates, develops and guides subordinates

Choose the **correct** answer from the options given below:

1. A - IV, B - III, C - II, D - I
2. A - III, B - IV, C - II, D - I
3. A - IV, B - III, C - I, D - II
4. A - III, B - IV, C - I, D - II

Options :

- 71087037581. 1
- 71087037582. 2
- 71087037583. 3
- 71087037584. 4

Question Number : 97 Question Id : 7108709397 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Is Question Mandatory : No Single Line Question Option : No Option Orientation : Vertical Correct Marks : 4 Wrong Marks : 1

Which of the following is NOT a Management function ?

1. Planning
2. Operating
3. Influencing
4. Controlling

Options :

71087037585. 1

71087037586. 2

71087037587. 3

71087037588. 4

Question Number : 98 Question Id : 7108709398 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Is Question Mandatory : No Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 4 Wrong Marks : 1

The easiest and most commonly used technique for analysing the risk is

1. Probability analysis
2. Scenario analysis
3. Impact analysis
4. Risk / Reward analysis

Options :

71087037589. 1

71087037590. 2

71087037591. 3

71087037592. 4

Question Number : 99 Question Id : 7108709399 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Is Question Mandatory : No Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 4 Wrong Marks : 1

What does a Trademark protect?

- A. Invention
- B. Work of art
- C. Logo
- D. Brands
- E. Secret Formula

Choose the correct answer from the options given below

- 1. A only
- 2. C and D only
- 3. E only
- 4. B and E only

Options :

- 71087037593. 1
- 71087037594. 2
- 71087037595. 3
- 71087037596. 4

Question Number : 100 Question Id : 7108709400 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Is Question Mandatory : No Single Line Question Option : No Option Orientation : Vertical Correct Marks : 4 Wrong Marks : 1

The relationship among price elasticity of demand (e_p) average revenue and marginal revenue (MR) is expressed as follows:

1. $e_p = \frac{AR}{AR - MR}$
2. $e_p = \frac{AR}{MR - AR}$
3. $e_p = \frac{MR}{MR - AR}$
4. $e_p = \frac{MR}{AR - MR}$

Options :

- 71087037597. 1
- 71087037598. 2
- 71087037599. 3
- 71087037600. 4

Question Number : 101 Question Id : 7108709401 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Is Question Mandatory : No Single Line Question Option : No Option Orientation : Vertical Correct Marks : 4 Wrong Marks : 1

At zero level of output,

1. $TC = FC$
2. $TC = VC$
3. $TC = AFC + AVC$
4. $TC = AFC + AVC + MC$

Options :

- 71087037601. 1
- 71087037602. 2
- 71087037603. 3
- 71087037604. 4

Question Number : 102 Question Id : 7108709402 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Is Question Mandatory : No Single Line Question Option : No Option Orientation : Vertical Correct Marks : 4 Wrong Marks : 1

In which one of the following project phases is the project schedule developed?

1. Conceptual
2. Planning
3. Implementation
4. Design

Options :

- 71087037605. 1
- 71087037606. 2
- 71087037607. 3
- 71087037608. 4

Question Number : 103 Question Id : 7108709403 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Is Question Mandatory : No Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 4 Wrong Marks : 1

Given below are two statements

Statement I: A successful differentiation strategy requires that a firm must necessarily undertake product differentiation on at least one of the product attributes

Statement II: A differentiation strategy helps a firm to move away from price competition

In light of the above statements, choose the **most appropriate** answer from the options given below

1. Both Statement I and Statement II are correct
2. Both Statement I and Statement II are incorrect
3. Statement I is correct but Statement II is incorrect
4. Statement I is incorrect but Statement II is correct

Options :

- 71087037609. 1
- 71087037610. 2
- 71087037611. 3

71087037612. 4

Question Number : 104 Question Id : 7108709404 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Is Question Mandatory : No Single Line Question Option : No Option Orientation : Vertical Correct Marks : 4 Wrong Marks : 1

Segmentation is a way of

1. Differentiating products
2. Subdividing market
3. Subdividing industries
4. Subdividing organizations into departments

Options :

- 71087037613. 1
- 71087037614. 2
- 71087037615. 3
- 71087037616. 4

Question Number : 105 Question Id : 7108709405 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Is Question Mandatory : No Single Line Question Option : No Option Orientation : Vertical Correct Marks : 4 Wrong Marks : 1

The strategic alliance between McDonald and Disney to display and offer products related to current Disney films as a part of Mcdonald Meal for Children is known as

1. Product alliance
2. Promotional alliance
3. Logistics alliance
4. Pricing collaboration

Options :

- 71087037617. 1
- 71087037618. 2
- 71087037619. 3
- 71087037620. 4

Question Number : 106 Question Id : 7108709406 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Is Question Mandatory : No Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 4 Wrong Marks : 1

Employee Stock Ownership Plan (ESOP) was developed by

1. Porter
2. Kalpen
3. Drucker
4. Kelso

Options :

71087037621. 1

71087037622. 2

71087037623. 3

71087037624. 4

Question Number : 107 Question Id : 7108709407 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Is Question Mandatory : No Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 4 Wrong Marks : 1

Which of the following are Porter's Generic Strategies?

A. Overall Cost Leadership

B. Differentiation

C. Diversification

D. Focus

E. SWOT Analysis

1. A, B, C and D only
2. B, C and E only
3. D and E only
4. A, C and D only

Options :

71087037625. 1

71087037626. 2

71087037627. 3

71087037628. 4

Question Number : 108 Question Id : 7108709408 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Is

Question Mandatory : No Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 4 Wrong Marks : 1

Where would you find the option for a repeated measure MANOVA in SPSS?

1. Regression
2. General linear model
3. Classify
4. Multiple Response

Options :

71087037629. 1

71087037630. 2

71087037631. 3

71087037632. 4

Question Number : 109 Question Id : 7108709409 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Is Question Mandatory : No Single Line Question Option : No Option Orientation : Vertical Correct Marks : 4 Wrong Marks : 1

Which one of the following is INCORRECT?

1. t - distribution is family of curves
2. In t - distribution, the population standard deviation is not known
3. The smaller the sample, the greater will be the critical t - score value
4. The critical t - score value is smaller than the z-score value for a given level of significance

Options :

71087037633. 1

71087037634. 2

71087037635. 3

71087037636. 4

Question Number : 110 Question Id : 7108709410 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Is Question Mandatory : No Single Line Question Option : No Option Orientation : Vertical Correct Marks : 4 Wrong Marks : 1

How does MANOVA handle the DV's in the analysis?

1. DV's are compiled into linear combination
2. DV's are entered sequentially into a model
3. DV's are standardised and summed
4. DV's are entered stepwise into an analysis

Options :

71087037637. 1

71087037638. 2

71087037639. 3

71087037640. 4

Question Number : 111 Question Id : 7108709411 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Is Question Mandatory : No Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 4 Wrong Marks : 1

For the calculation of standard deviation, the deviation becomes minimum when it is taken from the

1. Median
2. Mode
3. Arithmetic mean
4. Positional average

Options :

- 71087037641. 1
- 71087037642. 2
- 71087037643. 3
- 71087037644. 4

Question Number : 112 Question Id : 7108709412 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Is Question Mandatory : No Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 4 Wrong Marks : 1

At break-even point,

1. $TC > TR$
2. $TC < TR$
3. $TC = TR$
4. $2TC = TR$

Options :

- 71087037645. 1
- 71087037646. 2
- 71087037647. 3
- 71087037648. 4

Question Number : 113 Question Id : 7108709413 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Is Question Mandatory : No Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 4 Wrong Marks : 1

The demand for good X by individuals of a higher income level is inversely related to demand of X by those of a lower income level. Which of the following phenomena describes this situation?

1. Snob effect
2. Ratchet effect
3. Bandwagon effect
4. Veblen effect

Options :

- 71087037649. 1
- 71087037650. 2
- 71087037651. 3
- 71087037652. 4

Question Number : 114 Question Id : 7108709414 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Is Question Mandatory : No Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 4 Wrong Marks : 1

A joint-stock company is managed by a board of directors elected by the

1. Top management
2. Shareholders
3. Employees of the company
4. Middle management

Options :

- 71087037653. 1
- 71087037654. 2
- 71087037655. 3
- 71087037656. 4

Question Number : 115 Question Id : 7108709415 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Is Question Mandatory : No Single Line Question Option : No Option Orientation : Vertical Correct Marks : 4 Wrong Marks : 1

The change in the price of an input causes

1. Isoquants to become steeper
2. Slope changes in the isocost line
3. Parallel shifts of the isocost line
4. Changes in both the isoquants and isocosts of equal magnitude

Options :

- 71087037657. 1
- 71087037658. 2
- 71087037659. 3
- 71087037660. 4

Question Number : 116 Question Id : 7108709416 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Is Question Mandatory : No Single Line Question Option : No Option Orientation : Vertical Correct Marks : 4 Wrong Marks : 1

FDI in agriculture is permitted up to what percentage of equity ownership?

1. 25 %
2. 50 %
3. 65 %
4. 100 %

Options :

- 71087037661. 1
- 71087037662. 2
- 71087037663. 3
- 71087037664. 4

Question Number : 117 Question Id : 7108709417 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Is Question Mandatory : No Single Line Question Option : No Option Orientation : Vertical Correct Marks : 4 Wrong Marks : 1

The mechanism devised by exchanges to prevent the possibility of the potential loss accumulating to the level where the participants might willingly or unwillingly commit default is known as

1. Exposure Limit
2. Initial Margin
3. Mark to Market Margin
4. Special Margin

Options :

- 71087037665. 1
- 71087037666. 2
- 71087037667. 3
- 71087037668. 4

Question Number : 118 Question Id : 7108709418 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Is Question Mandatory : No Single Line Question Option : No Option Orientation : Vertical Correct Marks : 4 Wrong Marks : 1

In which form(s) of Agribusiness, firm owners have unlimited liability?

- A. Proprietorship
- B. Limited Liability Company
- C. Private Limited Company
- D. Cooperative
- E. Strategic Alliance

Choose the correct answer from the options given below

- 1. A only
- 2. A and E only
- 3. A, D and E only
- 4. B and C only

Options :

- 71087037669. 1
- 71087037670. 2
- 71087037671. 3
- 71087037672. 4

Question Number : 119 Question Id : 7108709419 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Is

Question Mandatory : No Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 4 Wrong Marks : 1

Which of the following does NOT come under the Ministry of Agriculture and Farmers Welfare?

- 1. Department of Animal Husbandry and Dairying
- 2. Department of Agriculture, Cooperation and Farmers Welfare
- 3. Department of Agriculture, Research and Education
- 4. National Council for Cooperative Training

Options :

- 71087037673. 1
- 71087037674. 2
- 71087037675. 3
- 71087037676. 4

Question Number : 120 Question Id : 7108709420 Question Type : MCQ Option Shuffling : No Display Question Number : Yes Is

Question Mandatory : No Single Line Question Option : No Option Orientation : Vertical

Correct Marks : 4 Wrong Marks : 1

Which of the following is NOT covered by the WTO Agreements about agriculture and trade policy?

- 1. Market Access
- 2. Market Development
- 3. Domestic Support
- 4. Export Subsidies

Options :

- 71087037677. 1
- 71087037678. 2
- 71087037679. 3
- 71087037680. 4