

## DU MA Applied Psychology

Topic:- AP MA S2

1) Chi-square test is a test of

[Question ID = 4830]

1. Proportions [Option ID = 19314]
2. Means [Option ID = 19315]
3. Variances [Option ID = 19316]
4. Co-variances [Option ID = 19317]

Correct Answer :-

- Proportions [Option ID = 19314]

2) \_\_\_\_\_ cannot be used to estimate internal consistency reliability

[Question ID = 4831]

1. Spearman-Brown formula [Option ID = 19318]
2. Alternate-form method [Option ID = 19319]
3. Cronbach's alpha method [Option ID = 19320]
4. Rulon and Flanagan method [Option ID = 19321]

Correct Answer :-

- Alternate-form method [Option ID = 19319]

3) \_\_\_\_\_ sampling is characterized by drawing all elements or individuals having characteristics that are of interest to the researcher.

[Question ID = 4832]

1. Stratified  
[Option ID = 19322]
2. Saturation  
[Option ID = 19323]
3. Systematic  
[Option ID = 19324]
4. Purposive  
[Option ID = 19325]

Correct Answer :-

- Saturation

[Option ID = 19323]

4) Which of the following statements is true of inductive theory?

[Question ID = 4833]

1. Emerges from the data [Option ID = 19326]
2. Involves testing of hypothesis [Option ID = 19327]
3. Is derived from quantitative methods [Option ID = 19328]
4. Moves from general to specific [Option ID = 19329]

Correct Answer :-

- Emerges from the data [Option ID = 19326]

5) \_\_\_\_\_ is a source of knowledge as per Empiricists

[Question ID = 4834]

1. Logical reasoning [Option ID = 19330]
2. Theories [Option ID = 19331]
3. Sensory experiences [Option ID = 19332]
4. Contemplations [Option ID = 19333]

Correct Answer :-

- Sensory experiences [Option ID = 19332]

6) Which method of estimating validity correlates with the scores on the tests with related constructs?

[Question ID = 4835]

1. Predictive validity [Option ID = 19334]
2. Concurrent validity [Option ID = 19335]
3. Convergent validity [Option ID = 19336]
4. Discriminant validity [Option ID = 19337]

Correct Answer :-

- Convergent validity [Option ID = 19336]

7) Find out the correct statement with respect to Reliability and Validity and the length of the test.

[Question ID = 4836]

1. Both increase with the increase in the length of the test  
[Option ID = 19338]
2. Both decrease with increase in the length of the test  
[Option ID = 19339]
3. Reliability increases whereas validity does not change with increase in length of test  
[Option ID = 19340]
4. Validity increases whereas reliability decreases with increase in length of test  
[Option ID = 19341]

Correct Answer :-

- Both increase with the increase in the length of the test  
[Option ID = 19338]

8) In a 4 x 5 randomized group design with 10 observations in each treatment condition, the error / within degrees of freedom will be

[Question ID = 4837]

1. 180 [Option ID = 19342]
2. 191 [Option ID = 19343]
3. 170 [Option ID = 19344]
4. 189 [Option ID = 19345]

Correct Answer :-

- 180 [Option ID = 19342]

9) \_\_\_\_\_ refers to those people who's approval is crucial to gain access and acceptance in ethnographic studies

[Question ID = 4838]

1. Researchers [Option ID = 19346]
2. Gatekeepers [Option ID = 19347]
3. Moderators [Option ID = 19348]
4. Facilitators [Option ID = 19349]

Correct Answer :-

- Gatekeepers [Option ID = 19347]

10) In case of two independent samples, the relationship between Student's 't' and F ratio is

[Question ID = 4839]

1.  $F=t^2$  [Option ID = 19350]
2.  $t=F^2$  [Option ID = 19351]
3.  $t=F$  [Option ID = 19352]
4.  $t \neq F$  [Option ID = 19353]

Correct Answer :-

- $F=t^2$  [Option ID = 19350]

11) \_\_\_\_\_ test consists of ten cards having prints of inkblots

[Question ID = 4840]

1. Rorschach test [Option ID = 19354]
2. Holtzman Inkblot Test [Option ID = 19355]
3. Draw a Person test [Option ID = 19356]
4. Thematic apperception test [Option ID = 19357]

Correct Answer :-

- Rorschach test [Option ID = 19354]

12) \_\_\_\_\_ refers to the process of assigning numerals or other symbols to answers so that responses can be put into a limited number of categories or classes

[Question ID = 4841]

1. Classification [Option ID = 19358]
2. Tabulation [Option ID = 19359]
3. Coding [Option ID = 19360]
4. Editing [Option ID = 19361]

Correct Answer :-

- Coding [Option ID = 19360]

13) A bell shaped curve or the normal curve is

[Question ID = 4842]

1. Mesokurtic [Option ID = 19362]
2. Leptokurtic [Option ID = 19363]
3. Platykurtic [Option ID = 19364]
4. Skewed [Option ID = 19365]

Correct Answer :-

- Mesokurtic [Option ID = 19362]

14) The process of reducing, usually dramatically, the number of people employed by a firm is called

[Question ID = 4843]

1. Rightsizing [Option ID = 19366]
2. Layoff [Option ID = 19367]
3. Downsizing [Option ID = 19368]
4. Turnover [Option ID = 19369]

Correct Answer :-

- Downsizing [Option ID = 19368]

15) The fairness and justice of a decisions result is termed as

[Question ID = 4844]

1. Informational justice [Option ID = 19370]
2. Distributive justice [Option ID = 19371]
3. Procedural justice [Option ID = 19372]
4. Processual justice [Option ID = 19373]

Correct Answer :-

- Distributive justice [Option ID = 19371]

16) Training employees to do different tasks or jobs than their own in order to facilitate flexibility and job rotation is called

[Question ID = 4845]

1. Functional training [Option ID = 19374]
2. Job training [Option ID = 19375]
3. Cross training [Option ID = 19376]
4. Management development [Option ID = 19377]

Correct Answer :-

- Cross training [Option ID = 19376]

17) Which among the following is not a cultural dimension given by Hofstede?

[Question ID = 4846]

1. Power distance [Option ID = 19378]
2. Uncertainty avoidance [Option ID = 19379]
3. Individualism [Option ID = 19380]
4. Performance orientation [Option ID = 19381]

Correct Answer :-

- Performance orientation [Option ID = 19381]

18) Setting goals, monitoring performance, and providing a consequence to success or failure are features of

[Question ID = 4847]

1. Transformational leadership [Option ID = 19382]
2. Transactional leadership [Option ID = 19383]
3. Charismatic leadership [Option ID = 19384]
4. Participative leadership [Option ID = 19385]

Correct Answer :-

- Transactional leadership [Option ID = 19383]

19) According to Managerial Grid (Blake & Mouton, 1984), Country Club leadership style is characterized by

[Question ID = 4848]

1. High task and person orientation  
[Option ID = 19386]
2. Low task and person orientation  
[Option ID = 19387]
3. High task and low person orientation  
[Option ID = 19388]
4. Low task and high person orientation  
[Option ID = 19389]

Correct Answer :-

- Low task and high person orientation

[Option ID = 19389]

20) A concept from training pertaining to the degree of similarity between the knowledge, skills, and abilities (KSAs) learned in training and the KSAs needed to perform the job is called

[Question ID = 4849]

1. Physical fidelity [Option ID = 19390]
2. Psychological fidelity [Option ID = 19391]
3. Person analysis [Option ID = 19392]
4. Task analysis [Option ID = 19393]

Correct Answer :-

- Psychological fidelity [Option ID = 19391]

21) The concept that organizations are structured by a chain of command that grows with increasing levels of authority, is referred to as

[Question ID = 4850]

1. Scalar principle [Option ID = 19394]
2. Unity of command [Option ID = 19395]
3. Span of control [Option ID = 19396]
4. Line functions [Option ID = 19397]

Correct Answer :-

- Scalar principle [Option ID = 19394]

22) \_\_\_\_\_ refers to the way that the position and the tasks within that position are organized, including how and when the tasks are done and any factors that affect the work

[Question ID = 4851]

1. Job analysis [Option ID = 19398]
2. Job enrichment [Option ID = 19399]
3. Job design [Option ID = 19400]
4. Job evaluation [Option ID = 19401]

Correct Answer :-

- Job design [Option ID = 19400]

23) A career stage in which one begins to search for work and finds a first job is called

[Question ID = 4852]

1. Exploration stage [Option ID = 19402]
2. Establishment stage [Option ID = 19403]
3. Mid-career stage [Option ID = 19404]
4. Plateaued mid-career stage [Option ID = 19405]

Correct Answer :-

- Establishment stage [Option ID = 19403]

24) The ability to control one's impulsive judgment and reaction is known as

[Question ID = 4853]

1. Self-efficacy [Option ID = 19406]
2. Self-Awareness [Option ID = 19407]
3. Self-regulation [Option ID = 19408]
4. Empathy [Option ID = 19409]

Correct Answer :-

- Self-regulation [Option ID = 19408]

25) The \_\_\_\_\_ is defined as a desire to establish and maintain friendly and warm relations with other people

[Question ID = 4854]

1. Need for Affiliation [Option ID = 19410]
2. Need for Achievement [Option ID = 19411]
3. Need for Power [Option ID = 19412]
4. Need for Strength [Option ID = 19413]

Correct Answer :-

- Need for Affiliation [Option ID = 19410]

26) \_\_\_\_\_ refers to the rules for engaging in appropriate and effective communication

[Question ID = 4855]

1. Pragmatics [Option ID = 19414]
2. Syntax [Option ID = 19415]
3. Semantics [Option ID = 19416]
4. Phonology [Option ID = 19417]

Correct Answer :-

- Pragmatics [Option ID = 19414]

27) \_\_\_\_\_ refers to the rules governing the structure and sequence of speech sounds

[Question ID = 4856]

1. Phonology [Option ID = 19418]
2. Semantics [Option ID = 19419]
3. Morphology [Option ID = 19420]
4. Syntax [Option ID = 19421]

Correct Answer :-

- Phonology [Option ID = 19418]

28) \_\_\_\_\_ is a type of play in which children use materials to make things not for utilitarian purpose but rather for the enjoyment they derive from making them

[Question ID = 4857]

1. Dramatic Play [Option ID = 19422]
2. Constructive Play [Option ID = 19423]
3. Active Play [Option ID = 19424]
4. Role Play [Option ID = 19425]

Correct Answer :-

- Constructive Play [Option ID = 19423]

29) The \_\_\_\_\_ child-rearing style is low in acceptance and involvement, high in coercive behavioral control, and low in autonomy granting

[Question ID = 4858]

1. Authoritative [Option ID = 19426]
2. Authoritarian [Option ID = 19427]
3. Permissive [Option ID = 19428]
4. Uninvolved [Option ID = 19429]

Correct Answer :-

- Authoritarian [Option ID = 19427]

30) According to Sigmund Freud, the id operates on

[Question ID = 4859]

1. Pleasure principle [Option ID = 19430]
2. Reality principle [Option ID = 19431]
3. Unconscious mind [Option ID = 19432]
4. Conscious mind [Option ID = 19433]

Correct Answer :-

- Pleasure principle [Option ID = 19430]

31) In Ecological Theory \_\_\_\_\_ includes the face-to-face interactions that a person has in her immediate settings, such as home, school, or friendship groups

[Question ID = 4860]

1. Mesosystem [Option ID = 19434]
2. Microsystem [Option ID = 19435]
3. Exosystem [Option ID = 19436]
4. Macrosystem [Option ID = 19437]

Correct Answer :-

- Microsystem [Option ID = 19435]

32) Genes that are usually expressed in the phenotype are known as

[Question ID = 4861]

1. Recessive genes [Option ID = 19438]
2. Genotype [Option ID = 19439]
3. Dominant genes [Option ID = 19440]
4. Dormant genes [Option ID = 19441]

Correct Answer :-

- Dominant genes [Option ID = 19440]

33) If a child believes that stealing in order to save a life is OK because life is even more important than following the law, this child would be in which stage of moral development?

[Question ID = 4862]

1. Level one: pre-conventional [Option ID = 19442]
2. Level two: conventional [Option ID = 19443]
3. Level three: post-conventional [Option ID = 19444]
4. Level four: operational [Option ID = 19445]

Correct Answer :-

- Level three: post-conventional [Option ID = 19444]

34) As objects approach near the eye, the lens thickens to a more spherical shape through the contraction of the ciliary body muscles. This phenomenon is called

[Question ID = 4863]

1. Transduction [Option ID = 19446]
2. Disparity [Option ID = 19447]
3. Accommodation [Option ID = 19448]
4. Stimulation [Option ID = 19449]

Correct Answer :-

- Accommodation [Option ID = 19448]

35) The procedures where in the research participants are given information about the nature and purposes of study after they have participated in it is known as

[Question ID = 4864]

1. Informed consent [Option ID = 19450]
2. Debriefing [Option ID = 19451]
3. Deception [Option ID = 19452]
4. Rationalization [Option ID = 19453]

Correct Answer :-

- Debriefing [Option ID = 19451]

36) Put the following in the correct order

[Question ID = 4865]

1. Storming, Norming, Forming, Performing, Adjourning [Option ID = 19454]
2. Forming, Norming, Storming, Adjourning, Performing [Option ID = 19455]
3. Forming, Storming, Norming, Performing, Adjourning [Option ID = 19456]
4. Norming, Storming, Forming, Performing, Adjourning [Option ID = 19457]

Correct Answer :-

- Forming, Storming, Norming, Performing, Adjourning [Option ID = 19456]

37) Barriers based on organizational bias that prevent females from advancing to top-level positions is known as

[Question ID = 4866]

1. Glass ceiling [Option ID = 19458]
2. Prejudice [Option ID = 19459]
3. Modern racism [Option ID = 19460]
4. Singlism [Option ID = 19461]

Correct Answer :-

- Glass ceiling [Option ID = 19458]

38) \_\_\_\_\_ are referred to as beliefs about social groups in terms of traits or characteristics that provide a cognitive framework for processing

[Question ID = 4867]

1. Stereotypes [Option ID = 19462]
2. Heuristics [Option ID = 19463]
3. Prejudice [Option ID = 19464]
4. Habit [Option ID = 19465]

Correct Answer :-

- Stereotypes [Option ID = 19462]

39) Ajay quits smoking as his favorite celebrity has recently started a campaign on healthy lifestyle. This behavior might have been caused by

[Question ID = 4868]

1. Cognitive dissonance [Option ID = 19466]
2. Cognitive consonance [Option ID = 19467]
3. Instrumental learning [Option ID = 19468]
4. Vicarious Learning [Option ID = 19469]

Correct Answer :-

- Cognitive dissonance [Option ID = 19466]

40) Misperceptions resulting from misinterpretation of information received by our sensory organs are known as

[Question ID = 4869]

1. Delusions [Option ID = 19470]
2. Hallucinations [Option ID = 19471]
3. Illusions [Option ID = 19472]
4. Distortion [Option ID = 19473]

Correct Answer :-

- Illusions [Option ID = 19472]

41) Any relatively permanent change in behavior by experience is called

[Question ID = 4870]

1. Motivation [Option ID = 19474]
2. Learning [Option ID = 19475]
3. Adjustment [Option ID = 19476]
4. Emotion [Option ID = 19477]

Correct Answer :-

- Learning [Option ID = 19475]

42) The smallest meaningful units in the structure of language are called

[Question ID = 4871]

1. Phonemes [Option ID = 19478]
2. Abstraction [Option ID = 19479]
3. Morphemes [Option ID = 19480]
4. Syntax [Option ID = 19481]

Correct Answer :-

- Morphemes [Option ID = 19480]

43) \_\_\_\_\_ is a condition that involves the persistent failure to speak in specific situations like school or in social group- that interfere with educational or social adjustment.

[Question ID = 4872]

1. Separation anxiety disorder  
[Option ID = 19482]
2. Childhood depression  
[Option ID = 19483]
3. Selective mutism  
[Option ID = 19484]
4. Autism  
[Option ID = 19485]

Correct Answer :-

- Childhood depression  
[Option ID = 19483]

44) \_\_\_\_\_ is disorder of children who have not learned appropriate toileting for bowel movements after age 4.

[Question ID = 4873]

1. Enuresis  
[Option ID = 19486]
2. Tourette's syndrome  
[Option ID = 19487]
3. Tics  
[Option ID = 19488]
4. Encopresis  
[Option ID = 19489]

Correct Answer :-

- Encopresis  
[Option ID = 19489]

45) Most of the physiological changes that occur during intense emotion result from activation of the sympathetic division of the:-

[Question ID = 4874]

1. Peripheral Nervous system  
[Option ID = 19490]
2. Autonomic Nervous system  
[Option ID = 19491]
3. Endocrine system  
[Option ID = 19492]
4. Limbic system

[Option ID = 19493]

**Correct Answer :-**

- Autonomic Nervous system

[Option ID = 19491]

**46) Osmoreceptors are located in the hypothalamus just above the:-**

**[Question ID = 4875]**

1. Adrenal gland

[Option ID = 19494]

2. Pituitary gland

[Option ID = 19495]

3. Thymus gland

[Option ID = 19496]

4. Thyroid gland

[Option ID = 19497]

**Correct Answer :-**

- Pituitary gland

[Option ID = 19495]

**47) Most people tend to 'see the world through rose-colored glasses'. This tendency is termed as:-**

**[Question ID = 4876]**

1. Optimistic bias

[Option ID = 19498]

2. Confident bias

[Option ID = 19499]

3. Overconfident bias

[Option ID = 19500]

4. Positive bias

[Option ID = 19501]

**Correct Answer :-**

- Optimistic bias

[Option ID = 19498]

**48) Happiness includes all of the following except**

**[Question ID = 4877]**

1. Feeling a positive emotion

[Option ID = 19502]

2. Being satisfied with your life

[Option ID = 19503]

3. Not experiencing a negative emotion

[Option ID = 19504]

4. Having a high-paying job

[Option ID = 19505]

**Correct Answer :-**

- Having a high-paying job

[Option ID = 19505]

**49) Solomon Asch is popularly known for his research on**

**[Question ID = 4878]**

1. Conformity [Option ID = 19506]

2. Obedience [Option ID = 19507]

3. Compliance [Option ID = 19508]

4. Cohesion [Option ID = 19509]

**Correct Answer :-**

- Conformity [Option ID = 19506]

**50) We typically attribute our success to our internal characteristics whenever we perform well on a task**





phenomenon termed as

[Question ID = 4879]

1. Fundamental attribution error [Option ID = 19510]
2. Self-serving bias [Option ID = 19511]
3. Self schema [Option ID = 19512]
4. External attribution error [Option ID = 19513]

Correct Answer :-

- Self-serving bias [Option ID = 19511]

51) A person who agrees to a small request initially, is more likely to comply with a larger demand later, describes the phenomenon of

[Question ID = 4880]

1. Door-in-face effect [Option ID = 19514]
2. Foot-in-door effect [Option ID = 19515]
3. Low-ball technique [Option ID = 19516]
4. Door-in-foot technique [Option ID = 19517]

Correct Answer :-

- Foot-in-door effect [Option ID = 19515]

52) Increased sensitivity to painful stimuli is

[Question ID = 4881]

1. Allodynia [Option ID = 19518]
2. Ischaemia [Option ID = 19519]
3. Hyperalgesia [Option ID = 19520]
4. Acute pain [Option ID = 19521]

Correct Answer :-

- Hyperalgesia [Option ID = 19520]

53) A negative effect of inactive substances as a result of the patient's belief that these substances have the power to cause harm is termed as

[Question ID = 4882]

1. Placebo effect [Option ID = 19522]
2. Nocebo effect [Option ID = 19523]
3. Active ingredient effect [Option ID = 19524]
4. Response treatment effect [Option ID = 19525]

Correct Answer :-

- Nocebo effect [Option ID = 19523]

54) \_\_\_\_\_ serves to arouse the forebrain and set into motion the various behavioral signs.

[Question ID = 4883]

1. Ascending reticular activating system  
[Option ID = 19526]
2. Descending reticular activating system  
[Option ID = 19527]
3. Neutral reticular activating system  
[Option ID = 19528]
4. All of these  
[Option ID = 19529]

Correct Answer :-

- Ascending reticular activating system  
[Option ID = 19526]

55) The first sleep state which is termed as \_\_\_\_\_ normally develops fully within 30 minutes after drifting off to sleep

[Question ID = 4884]

1. Wakefulness sleep [Option ID = 19530]
2. Variable sleep [Option ID = 19531]
3. Slow-wave sleep [Option ID = 19532]
4. Faster waves [Option ID = 19533]

Correct Answer :-

- Slow-wave sleep [Option ID = 19532]

56) \_\_\_\_\_ produces distressing physiological effects such as nausea, vomiting, body weakness, drowsiness, and pallor

[Question ID = 4885]

1. Transcranial magnetic [Option ID = 19534]
2. Vestibular stimulation [Option ID = 19535]
3. Cosyntropin Stimulation [Option ID = 19536]
4. Vagal Stimulation [Option ID = 19537]

Correct Answer :-

- Vestibular stimulation [Option ID = 19535]

57) \_\_\_\_\_ is concerned with the skills and underlying abilities which we have acquired during life

[Question ID = 4886]

1. Procedural memory [Option ID = 19538]
2. Declarative memory [Option ID = 19539]
3. Propositional memory [Option ID = 19540]
4. Semantic memory [Option ID = 19541]

Correct Answer :-

- Procedural memory [Option ID = 19538]

58) \_\_\_\_\_ is the process by which we adapt our memories to fit with our existing expectations

[Question ID = 4887]

1. Confabulation [Option ID = 19542]
2. Schemata [Option ID = 19543]
3. Flashbulb memory [Option ID = 19544]
4. Encoding [Option ID = 19545]

Correct Answer :-

- Confabulation [Option ID = 19542]

59) \_\_\_\_\_ proposed that animals have the capacity to develop a mental representation, a cognitive map, of the place.

[Question ID = 4888]

1. Tolman (1948)  
[Option ID = 19546]
2. Harlow (1949)  
[Option ID = 19547]
3. Köhler (1925)  
[Option ID = 19548]
4. Gould (1986)  
[Option ID = 19549]

Correct Answer :-

- Tolman (1948)  
[Option ID = 19546]

60) The old disorders in DSM-IV such as hypochondriasis, somatization disorder, and pain disorder have all now been diagnosed as

[Question ID = 4889]

1. Conversion disorder [Option ID = 19550]
2. Illness anxiety disorder [Option ID = 19551]
3. Somatic symptom disorder [Option ID = 19552]
4. Body dysmorphic disorder [Option ID = 19553]

Correct Answer :-

- Somatic symptom disorder [Option ID = 19552]

61) Down's syndrome is characterized by presence of an extra \_\_\_\_\_ chromosome

[Question ID = 4890]

1. X [Option ID = 19554]
2. 21 [Option ID = 19555]
3. Y [Option ID = 19556]
4. 23 [Option ID = 19557]

Correct Answer :-

- 21 [Option ID = 19555]

62) \_\_\_\_\_ is description of basic biological response to sustained and unrelenting physical stress.

[Question ID = 4891]

1. General Adaptation Syndrome [Option ID = 19558]
2. Diathesis-stress Paradigm [Option ID = 19559]
3. Two-factor Theory [Option ID = 19560]

4. Stress Inoculation Theory [Option ID = 19561]

Correct Answer :-

- General Adaptation Syndrome [Option ID = 19558]

63) Impaired ability to carry out motor tasks despite having the motor ability to do so is known as:-

[Question ID = 4892]

1. Aphasia [Option ID = 19562]
2. Apraxia [Option ID = 19563]
3. Agnosia [Option ID = 19564]
4. Dementia [Option ID = 19565]

Correct Answer :-

- Apraxia [Option ID = 19563]

64) The essential feature of \_\_\_\_\_ is a recurrent pattern of negativistic, defiant, disobedient, and hostile behavior towards authority figures in children, that persists for at least 6 months.

[Question ID = 4893]

1. Oppositional defiant disorder [Option ID = 19566]
2. Conduct disorder [Option ID = 19567]
3. ADHD [Option ID = 19568]
4. Childhood depression [Option ID = 19569]

Correct Answer :-

- Oppositional defiant disorder [Option ID = 19566]

65) Moderately retarded individuals are likely to fall in the educational category of:-

[Question ID = 4894]

1. Self Sustainable [Option ID = 19570]
2. Dependent [Option ID = 19571]
3. Trainable [Option ID = 19572]
4. life support [Option ID = 19573]

Correct Answer :-

- Trainable [Option ID = 19572]

66) \_\_\_\_\_ affects only females which includes webbing of neck, short fingers and toes, slow growth etc.

[Question ID = 4895]

1. Tay-Sachs disease [Option ID = 19574]
2. Turner syndrome [Option ID = 19575]
3. Klinefelter Syndrome [Option ID = 19576]
4. Niemann-Pick disease [Option ID = 19577]

Correct Answer :-

- Turner syndrome [Option ID = 19575]

67) \_\_\_\_\_ involves the conversion of sexual impulses into socially acceptable forms of behavior.

[Question ID = 4896]

1. Repression [Option ID = 19578]
2. Regression [Option ID = 19579]
3. Sublimation [Option ID = 19580]
4. Identification [Option ID = 19581]

Correct Answer :-

- Sublimation [Option ID = 19580]

68) Children with organic defects and those born into minority groups are likely to develop

[Question ID = 4897]

1. Superiority complex [Option ID = 19582]
2. Inferiority complex [Option ID = 19583]
3. Compensation [Option ID = 19584]
4. Fictional goals [Option ID = 19585]

Correct Answer :-

- Inferiority complex [Option ID = 19583]

69) Jung disagreed with Freud on the nature of the unconscious, arguing that it exists on two levels \_\_\_\_\_ and \_\_\_\_\_

[Question ID = 4898]

1. Collective and individual [Option ID = 19586]
2. Anima and animus [Option ID = 19587]
3. Extroversion and introversion [Option ID = 19588]
4. Intuitive and perceptive [Option ID = 19589]

Correct Answer :-

- Collective and individual [Option ID = 19586]

70) Maslow considers physiological and safety needs truly as

[Question ID = 4899]

1. Higher needs [Option ID = 19590]
2. Lower needs [Option ID = 19591]
3. Greatest potency needs [Option ID = 19592]
4. Transformational needs [Option ID = 19593]

Correct Answer :-

- Lower needs [Option ID = 19591]

71) In a psychoanalytic practice, where the patient relaxes on a couch and freely tells whatever comes into his/her mind is called

[Question ID = 4900]

1. Dreaming [Option ID = 19594]
2. Narration [Option ID = 19595]
3. Free association [Option ID = 19596]
4. Story telling [Option ID = 19597]

Correct Answer :-

- Free association [Option ID = 19596]

72) According to John Dewey \_\_\_\_\_ is the connection between sensory stimuli and motor responses

[Question ID = 4901]

1. Efferent arc [Option ID = 19598]
2. Reflex arc [Option ID = 19599]
3. Association arc [Option ID = 19600]
4. Dynamic arc [Option ID = 19601]

Correct Answer :-

- Reflex arc [Option ID = 19599]

73) According to Gestalt psychologists, \_\_\_\_\_ doctrine is the correspondence between psychological or conscious experience and the underlying brain experience

[Question ID = 4902]

1. Pragmatism [Option ID = 19602]
2. Eclectism [Option ID = 19603]
3. Isotropism [Option ID = 19604]
4. Isomorphism [Option ID = 19605]

Correct Answer :-

- Isomorphism [Option ID = 19605]

74) Karen Horney's conception of feelings of pervasive loneliness and helplessness that are the foundation of neuroses, is called

[Question ID = 4903]

1. Innate anxiety [Option ID = 19606]
2. Existential anxiety [Option ID = 19607]
3. Basic anxiety [Option ID = 19608]
4. Neurotic anxiety [Option ID = 19609]

Correct Answer :-

- Basic anxiety [Option ID = 19608]

75) \_\_\_\_\_ is a technique in which undesired behavior is eliminated by associating with unpleasantness

[Question ID = 4904]

1. Systematic desensitization [Option ID = 19610]
2. Covert sensitization [Option ID = 19611]
3. Covert desensitization [Option ID = 19612]
4. Systematic sensitization [Option ID = 19613]

Correct Answer :-

- Covert sensitization [Option ID = 19611]

76) Which among the following is the correct combination between stages of family life cycle and emotion experienced

[Question ID = 4905]

1. Unattached Adult - Accepting parent-offspring separation [Option ID = 19614]
2. Newly married - Accepting new members into the systems [Option ID = 19615]
3. Teenage child - Accepting the new personality [Option ID = 19616]
4. Retirement - Accepting exists from and entries into the family [Option ID = 19617]

Correct Answer :-

- Unattached Adult - Accepting parent-offspring separation [Option ID = 19614]

77) Rogers believed that there are three necessary and sufficient conditions of counseling such as  
[Question ID = 4906]

1. Empathy, unconditional positive regard and congruence [Option ID = 19618]
2. Empathy, unconditional sharing and congruence [Option ID = 19619]
3. Empathy, unconditional positive regard and motivational interviewing [Option ID = 19620]
4. Empathy, congruence and transparency [Option ID = 19621]

Correct Answer :-

- Empathy, unconditional positive regard and congruence [Option ID = 19618]

78) Fostering of equalitarian atmosphere in counseling is promoted by  
[Question ID = 4907]

1. Psychoanalytic theory [Option ID = 19622]
2. Adlerian theory [Option ID = 19623]
3. Behavioral theory [Option ID = 19624]
4. Cognitive theory [Option ID = 19625]

Correct Answer :-

- Adlerian theory [Option ID = 19623]

79) The Ego is sometimes described as the \_\_\_\_\_ because it directs energies supplied by the Id  
[Question ID = 4908]

1. Executive [Option ID = 19626]
2. Superordinate [Option ID = 19627]
3. Subordinate [Option ID = 19628]
4. Congruence [Option ID = 19629]

Correct Answer :-

- Executive [Option ID = 19626]

80) \_\_\_\_\_ memories are created at the time of high emotion situations of personal relevance and that are very vivid in nature

[Question ID = 4909]

1. Flashbulb [Option ID = 19630]
2. Photographic [Option ID = 19631]
3. Implicit [Option ID = 19632]
4. Procedural [Option ID = 19633]

Correct Answer :-

- Flashbulb [Option ID = 19630]

81) The therapeutic technique in which the client is instructed to perform behaviours counter to the therapeutic goal is  
[Question ID = 4910]

1. Paradoxical intention [Option ID = 19634]
2. Therapeutic alliance [Option ID = 19635]
3. Therapeutic transference [Option ID = 19636]
4. Talk therapy [Option ID = 19637]

Correct Answer :-

- Paradoxical intention [Option ID = 19634]

82) Cattell's Personality theory is also known as:-  
[Question ID = 4911]

1. Psychoanalytic theory [Option ID = 19638]
2. Factor analytic theory [Option ID = 19639]
3. Behaviouristic theory [Option ID = 19640]
4. Projective theory [Option ID = 19641]

Correct Answer :-

- Factor analytic theory [Option ID = 19639]

83) \_\_\_\_\_ means that the learner comes to anticipate the presence of a reward and if that reward is absent or changed, behavior is disrupted

[Question ID = 4912]

1. Latent learning [Option ID = 19642]
2. Reward expectancy [Option ID = 19643]
3. Place learning [Option ID = 19644]
4. Forgetting [Option ID = 19645]

Correct Answer :-

- Reward expectancy [Option ID = 19643]

84) The third stage of Erikson's Eight Stages of Development is termed as:-

[Question ID = 4913]

1. Industry versus inferiority

[Option ID = 19646]

2. Initiative versus guilt

[Option ID = 19647]

3. Trust versus mistrust

[Option ID = 19648]

4. None of these

[Option ID = 19649]

Correct Answer :-

- Initiative versus guilt

[Option ID = 19647]

85) Classical conditioning of attitudes through exposure to stimuli lying below the individual's threshold of conscious experiences is

[Question ID = 4914]

1. Subliminal conditioning [Option ID = 19650]

2. Delayed conditioning [Option ID = 19651]

3. Minimal conditioning [Option ID = 19652]

4. Backward conditioning [Option ID = 19653]

Correct Answer :-

- Subliminal conditioning [Option ID = 19650]

86) Forgetting due to proactive interference occurs because

[Question ID = 4915]

1. Later and earlier learning interferes with the recall of new learning

[Option ID = 19654]

2. Later learning interferes with the recall of earlier learning

[Option ID = 19655]

3. Earlier learning interferes with the recall of later learning

[Option ID = 19656]

4. Both, Later learning interferes with the recall of earlier learning & Earlier learning interferes with the recall of later learning

[Option ID = 19657]

Correct Answer :-

- Earlier learning interferes with the recall of later learning

[Option ID = 19656]

87) \_\_\_\_\_ is an advanced therapy that involves desensitizing a client to a situation by having him or her imagine an anxiety producing situation that may have dire consequences

[Question ID = 4916]

1. General behavioral technique [Option ID = 19658]

2. Positive reinforcement [Option ID = 19659]

3. Implosive therapy [Option ID = 19660]

4. Covert sensitization [Option ID = 19661]

Correct Answer :-

- Implosive therapy [Option ID = 19660]

88) Sternberg's conceptualization of love relationship is termed as

[Question ID = 4917]

1. Physical attractiveness [Option ID = 19662]

2. Passionate love [Option ID = 19663]

3. Unrequited love [Option ID = 19664]

4. Triangular model of love [Option ID = 19665]

Correct Answer :-

- Triangular model of love [Option ID = 19665]

89) The ability to imitate a person or pretend a behaviour in the absence of that person or the displayed behaviour is called \_\_\_\_\_ which indicates that children form \_\_\_\_\_

[Question ID = 4918]

1. Immitation, mental representation [Option ID = 19666]

2. Deferred imitation, mental representation [Option ID = 19667]

3. Secondary imitation, representation [Option ID = 19668]

4. Tertiary imitation, symbolic thought [Option ID = 19669]

Correct Answer :-

- Deferred imitation, mental representation [Option ID = 19667]

90) "Sleeping on the problem of how to fund a vacation, hoping you will have a better idea when you wake up is an example of

[Question ID = 4919]

1. Representation heuristic [Option ID = 19670]
2. Analogy [Option ID = 19671]
3. Algorithm [Option ID = 19672]
4. Incubation [Option ID = 19673]

Correct Answer :-

- Incubation [Option ID = 19673]

91) Having superior memory for the items at the beginning and at the end of the list is known as

[Question ID = 4920]

1. Von Restoff effect [Option ID = 19674]
2. Zeigarnik effect [Option ID = 19675]
3. Serial Position effect [Option ID = 19676]
4. Recency effect [Option ID = 19677]

Correct Answer :-

- Serial Position effect [Option ID = 19676]

92) Information about the frequency of members of different categories in the population is called

[Question ID = 4921]

1. Census [Option ID = 19678]
2. Base rate [Option ID = 19679]
3. Social Representation [Option ID = 19680]
4. Sociometry [Option ID = 19681]

Correct Answer :-

- Base rate [Option ID = 19679]

93) \_\_\_\_\_ is aimed at reducing the impairment that has already resulted from a disorder or an event

[Question ID = 4922]

1. Primary prevention [Option ID = 19682]
2. Secondary prevention [Option ID = 19683]
3. Tertiary prevention [Option ID = 19684]
4. Quadruplet prevention [Option ID = 19685]

Correct Answer :-

- Tertiary prevention [Option ID = 19684]

94) According to Sigmund Freud wars and violence are evidence of:-

[Question ID = 4923]

1. Life instinct  
[Option ID = 19686]
2. Libido  
[Option ID = 19687]
3. Death instinct  
[Option ID = 19688]
4. None of these  
[Option ID = 19689]

Correct Answer :-

- Death instinct  
[Option ID = 19688]

95) The loosening of normal constraints on behavior when people can't be identified (such as when they are in a crowd) is called:-

[Question ID = 4924]

1. Social loafing [Option ID = 19690]
2. Social facilitation [Option ID = 19691]
3. Deindividuation [Option ID = 19692]
4. Mob behavior [Option ID = 19693]

Correct Answer :-

- Deindividuation [Option ID = 19692]

96) Which of the following is not a characteristic of Autism Spectrum Disorder?

[Question ID = 4925]

1. Poor eye contact  
[Option ID = 19694]
2. Delay in language acquisition  
[Option ID = 19695]
3. Hand flapping  
[Option ID = 19696]
4. Social smile  
[Option ID = 19697]

Correct Answer :-

- Social smile  
[Option ID = 19697]

97) \_\_\_\_\_ learning occurs when a person or animal suddenly grasps what something means and incorporates that new knowledge into old knowledge

[Question ID = 4926]

1. Latent  
[Option ID = 19698]
2. Insight  
[Option ID = 19699]
3. Cognitive  
[Option ID = 19700]
4. Observational  
[Option ID = 19701]

Correct Answer :-

- Insight  
[Option ID = 19699]

98) Recall that is better if it occurs in the same psychological state that is present when the information was first encoded is explained by

[Question ID = 4927]

1. State-dependent retrieval [Option ID = 19702]
2. Trait-dependent retrieval [Option ID = 19703]
3. Hypermnestic retrieval [Option ID = 19704]
4. Emotional retrieval [Option ID = 19705]

Correct Answer :-

- State-dependent retrieval [Option ID = 19702]

99) Observable characteristics that result from both genetic and environmental influences is called

[Question ID = 4928]

1. Karyotype [Option ID = 19706]
2. genotype [Option ID = 19707]
3. phenotype [Option ID = 19708]
4. heritability [Option ID = 19709]

Correct Answer :-

- phenotype [Option ID = 19708]

100) Children's understanding of turn-taking and perspective taking in interpersonal communication is indicator of \_\_\_\_\_ development

[Question ID = 4929]

1. Pragmatic [Option ID = 19710]
2. Semantic [Option ID = 19711]
3. Syntactic [Option ID = 19712]
4. Pre-linguistic [Option ID = 19713]

Correct Answer :-

- Pragmatic [Option ID = 19710]